



DISCOVERY INFRASTRUCTURE

A brief presentation on Company Profile & our unique Service Offerings...

Introduction



- Discovery Infrastructure was established in April 2008 with burning ambition to succeed. We knew very well that the odds were heavily stacked against us. With limited resources, we knew that we could not beat the competition in terms of products, prices or other shows of force or clout. With a never-say-die spirit along with complete confidence in Delhi NCR, “the fastest growing region”. we were convinced that we could strengthen our position in the market through our superior services and high level of customer satisfaction.
- Discovery Infrastructure prides itself on providing creative, cost effective solutions that reflects your business' needs, image, positioning and values.
‘Your success is our Success’.
- With over 30 completed projects with top corporate houses, PMC and Architect Associates in across India, we have fitted out more than one Lac sq. ft., varying in sizes from 500 sq. ft. to 15000 sq. ft, we offer a comprehensive range of professional services that extends from – Designing, Fit-out, Furnishing and Turnkey solutions .



Corporate Philosophy

Vision – To build Discovery Infrastructure as a world class brand with honesty, integrity & commitment to excellence and present it as the ‘One stop Interior, Fit out and Furnishing Solution in India’.

Mission - Our mission is to use design as an improving tool. Giving people a better, brighter world by creating environment to live work, play, unwind the touch and enhance the quality of their lives.

Our Core Values



Design

- Low cost
- Highest value



Process

- Process-Oriented Thinking
- Best-Fit Solutions



Professionalism

- Professional Documentation
- Excellent Communication



Diligence

- Usage of Industry Best Practices
- Quality and Efficiency



Responsibility



- **Health & Safety** - When it comes to health and safety, the message from the top is that there's nothing so important that should mean a compromise to our standards.
- **Environment** - At Discovery Infrastructure we are passionate about minimizing the environmental impacts associated with fit out and construction. We follow the strict NEPA -101(Life safety code) and our aim to obtain official LEED accreditation by 2013.
- **Quality Assurance** - Discovery Infrastructure is committed to the goal of achieving ISO accreditation and thus maintains global standards in the quality of our work/ products that we represent and ensure the highest level of efficiency and satisfaction of our clients.
- **Corporate Social** - We understand, accept and appreciate our responsibility to the society in which we are operating and humanity in general:-
 - Absolute transparency and clarity in all our dealings with all the stakeholders
 - Zero tolerance towards corruption in any form.
 - Always abide by the laws and regulations of the land or premises
 - Constantly train, motivate and remind the employees about the safety regulations, including road safety/driving manners.
 - No discrimination against gender and cast & creed.
 - Cause minimum damage to the environment, by sustainable business practices especially in the fit-out process.



Priorities



Value For Money

- Provide competitive price on all of our products & services to our existing as well as prospective clients.



Contemporary Solutions

- Provide the latest designs and ultimate solutions to our clients.



Timely Completion

- Always give importance to the committed time.



Importance

- Every projects and every clients are important to us, may it big or small, may it new or renovation, we are ready to work on all the projects.



Approachable

- Always reachable to clients by both phone lines as well as online. Clients' feedback and suggestions are important to us.

Team Structure

Sl #	Name	Designation
1	Chandresh Chaudhary	Director
2	Neha Jain	Director
3	Pramod Arya	Admin & Finance
4	Rashid Ata	Business Development
5	Jitender Goel	Senior Accountant
6	Anil Rastogi	Accountant
7	Mukesh Kashyab	Electrical Engineer
8	Deepak Singh	Designer
9	Swati	Designer
10	Rajan Singh	Project Manager
11	Kamender Singh	Senior Site Supervisor
12	Dinesh, Jitender, Raju, Somraj.....	Site Supervisors



Design



□ Designing the perfect spaces

- Interiors designed by Discovery Infrastructure are based on a simple design philosophy. We believe in integrating form and function in the most aesthetic manner possible, creating path breaking designs and leveraging our experience to ensure perfect execution. Our design are flexible and customized to suit our client's requirement.

- Design created by Discovery Infrastructure are a comfortable blend of aesthetics and functionality. We plan the entire structure in a way that along with style, aspects such as temperature control, ventilation, ducting, plumbing, networking, electrical, etc. are all given due thought. Our company designer has expertise in providing design which inclusive of:
 - Layout plan
 - Ceiling plan
 - Electrical plan
 - Lighting plan
 - Detailed elevation
 - Color scheme

Process



- Transparency in the approach to work has been the key factor to our efficiency. This has been achieved by maintaining the chain of communication to a minimum. Therefore our clients will interact with only one person –“Project Manager”
- “Clarity produces efficiency” with this in mind, we feel that it is important that our clients understand the standard workflow process at an early stage of the project to strengthen the communication.

Constant Client Interface

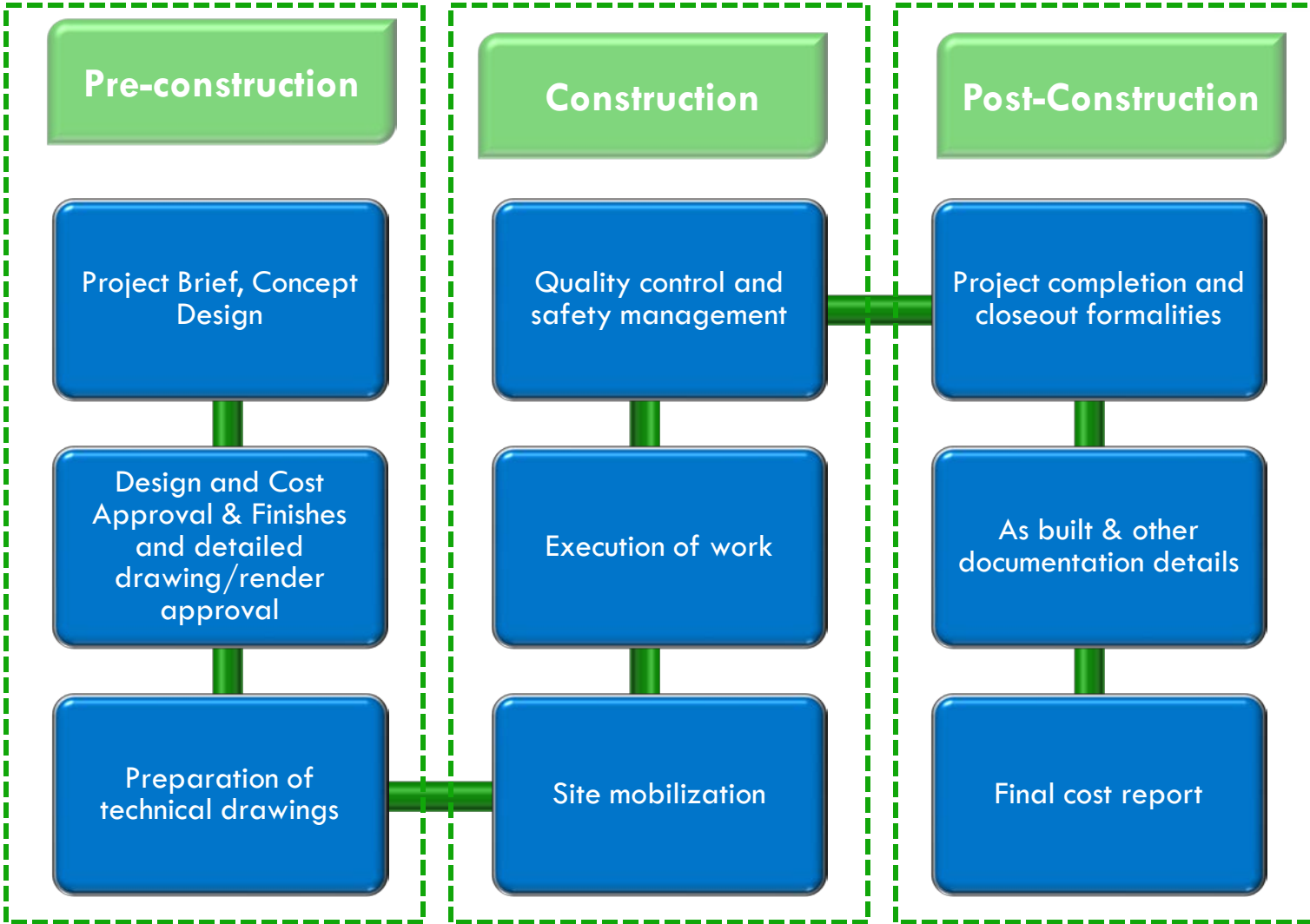
- Preconstruction
- Construction
- Post Construction



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Process



Services



- Our business has built an enviable reputation for delivering project on time, every time and all our delivery teams follow the company's ethos of being service driven. This ensures that our clients get the very best that the interiors fit out & furnishing industry can offer.

- We provide advisory and supervisory comprehensive project management for a full range of projects from retail, commercial, hospitality, healthcare & residential. Our Solutions include:
 - Architecture
 - Interior Design & Fit out
 - Cost Planning & Management
 - Project Management
 - Turn-key solutions
 - Electrical consultancy and execution
 - Construction work of residential project

Our highly experienced teams can deliver your project requirement at any location across India, for any style of occupation and any size of project.

Customer Experience



- **Perfect Delivery** - Perfect Delivery represents our dedication to delivering consistently high quality and value for money projects. In order for us to achieve Perfect Delivery we must deliver projects on time, fully operational and snag free.
- **Simple and Engaging-** Beyond the excellence of project delivery we make the whole experience stress free and enjoyable! By keeping things simple and engaging we achieve a finished product that everyone can be proud of, while also having some fun along the way!
- **Customer Feedback** - Part of what makes us different is the extent to which we utilize our customers' feedback to shape the experience we offer on our projects going forward. We are not afraid to question the norm and will always value input from our clients.

We also know that every client is different and we will work with you to determine what criteria need to be met for you need to consider the project as 100% Perfect.



Clients



- Universal Group
- Waves Group
- Residence in NCR



Projects



- Whether the project is in the corporate office, retail, commercial, hospitality or residential our specialist and experienced team carry out the project in professional manner and exceed the expectation of our client.
- We are very confident with our team who knows exactly what are the priorities, what needs to be done and when it will happen.
- Our projects are a collaborative Business Experience with our customers. We work closely with our customers from the planning to the execution stage for perfect project completion and to develop customized solutions.
- On every project we complete, we aim for perfect delivery. This requires a combination of tried and tested procedures, a passion to get it right first time, and pride in the delivery of the finished product.

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Projects



- ❑ Project Name – Lakshmi Vilas Bank
- ❑ Type of Project – Regional Office
- ❑ Area – 8300 Sq. Ft
- ❑ Location – Bangalore



Projects



- ❑ Project Name – Lakshmi Vilas Bank
- ❑ Type of Project – Regional Office
- ❑ Area – 7000 Sq. Ft.
- ❑ Location – Ameerpet (Hyderabad)



Projects



- Project Name – Lakshmi Vilas Bank
- Type of Project – Branch Office
- Area – 3200 Sq. Ft.
- Location – Raj Nagar (Ghaziabad)



Projects



- ❑ Project Name – Lakshmi Vilas Bank
- ❑ Type of Project – Branch Office
- ❑ Area – 3000 Sq. Ft.
- ❑ Location – Panjgutta (Hyderabad)



Projects



- ❑ Project Name – Lakshmi Vilas Bank
- ❑ Type of Project – Branch Office
- ❑ Area – 2065 Sq. Ft.
- ❑ Location – Madhapur (Hyderabad)



Projects



- ❑ Project Name – Muthoot Fincorp Ltd
- ❑ Type of Project – Branch Office
- ❑ Area – 745 Sq. Ft.
- ❑ Location – Dwarka (Delhi)



Projects



- ❑ Project Name – Religare (RIBL)
- ❑ Type of Project – Branch Office
- ❑ Area – 1700 Sq. Ft.
- ❑ Location – Vaishali (Ghaziabad)



Projects

- ❑ Project Name – Religare (RSL)
- ❑ Type of Project – Branch Office
- ❑ Area – 2500 Sq. Ft.
- ❑ Location – Laxmi Nagar (Delhi)



Projects



- ❑ Project Name – Haskoning India
- ❑ Type of Project – Corporate Office
- ❑ Area – 15000 Sq. Ft.
- ❑ Location - Noida



Projects

- ❑ Project Name – Gujarat Narmada Fertilizer Corporation
- ❑ Type of Project – Regional Office
- ❑ Area – 4000 Sq. Ft.
- ❑ Location - Delhi



Projects

- Project Name – Godrej Nature's Basket
- Type of Project – Retail (Store)
- Area – 2000 Sq Ft
- Location - Gurgaon

Store Entrance



Store Interiors



Projects

- ❑ Project Name – Pizza Square
- ❑ Type of Project – Hospitality (Food Outlet)
- ❑ Area – 900 Sq. Ft.
- ❑ Location - Delhi



Projects



- ❑ Project Name – Bungalow
- ❑ Type of Project – Residential
- ❑ Area – 7000 Sq. Ft.
- ❑ Location – Noida



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